

## PVN RAJU

1. Designation General Manager – Business Development
2. Projects involved - Present
  - Project Development & Business Development activities of 2640 MW coal based Thermal Power Projects in AP and 2500 MW Gas Based Combined Cycle Power Plant.
3. Projects involved - Past
  - 120 MW Diesel Engine Based Power Plant at Ratlam, Madhya Pradesh
  - 500 MW Coal Fired Power Plant, Goindwalasahib, Punjab
  - **500** MW Coal Fired Power Project, Krishnapatnam, AP
  - Jegurupadu CCPP, Kadiyam, AP
  - Jaipur – Kishangarh Express Highway project, Jaipur, Rajasthan
  - Coal Mining Project, Jharkhand
4. Overall Experience
  - Business Development
  - Preliminary site / Project identification & facilitation
  - Establishing site & regional offices and building up infrastructure and manpower.
  - Building relationships with local people, bureaucracy, administration and concerned departments etc for green field project site.
  - Follow up on permits, approvals etc.
  - Public Relations & Media Management
  - Event Management & Logistics
  - Liaison and situation analysis for Project Development.
  - BE Mechanical Engineering in 1985
5. Educational Qualifications
6. Date of Birth 18.05.1962